Eight Skills of Adaptive Foresight: The Learn-See-Do-Review Cycle ("Do loop")

1. **Learning** – “Knowing Your History and Status” (Investigative thinking)
   Intelligence (Research), Learning & Development (Training), Metrics (Triple Bottom Line Accounting)

2. **Innovation** – “Possibility Foresight” (Divergent thinking)
   Idea Generation (Alternatives, Stories, Scenarios), Design, Innovation Mgmt, Entrepreneurship

3. **Anticipation** – “Probability Foresight” (Convergent thinking)
   Forecasting (Models, Predictive Analytics), Investing, Risk Management, Law & Security

4. **Strategy** – “Preference Foresight” (Adaptive thinking)
   Strategy (Framing, Priorities, Goals, Strat. Visions), Analysis (Decision Support), Planning (Quick, Strategic, Roadmaps)

5. **Execution** – “Getting Somewhere” (Production thinking)
   Product/Service/Project Management (Operations, Engrg, Sourcing, ICT, KM)

6. **Influence** – “Recruiting Others” (Market thinking)
   Marketing Management (Sales, Biz Dev, Market Research, Cust Svc, CRM)

7. **Relating** – “Keeping Others On Your Team” (Team thinking)
   Performance Management (HR, Compensation, Ethics, Culture, Advisors, CSR, Communications, Public Relations)

8. **Reviewing** – “Staying On Target” (Adjustment thinking)
   Scorecards (Feedback), Quality, Change Management (Critiquing, Unlearning, Correcting)

From: The Foresight Guide: Being a Leader in Anticipating, Creating, and Managing the Future